MITBA

MASTERCLASS SERIES

LEARN THE NICHE. MASTER THE TECHNICALS.
BUILD YOUR CAPABILITY.

• INTERACTIVE • INDUSTRY-FOCUSED • MITBA STYLE

For MITBA Members only

8 CPD HOURS PHYSICAL
*2 SEATS PER MEMBER

13 MAY 2026
WEDNESDAY
8.30AM – 5.00PM

AICB CENTRE OF EXCELLENCE
Room 2.12 - Level 2
10, Jalan Dato Onn
50480 Kuala Lumpur

The Malaysian Insurance & Takaful Brokers Association (MITBA) is pleased to introduce the MITBA Masterclass Series, an initiative designed to elevate technical knowledge and strengthen capabilities across the broking fraternity.

This series is particularly beneficial for brokers who may not yet have exposure to specialised industry risks, offering valuable insights and practical expertise to support their professional growth.

Our upcoming session focuses on one of the most dynamic and globally interconnected industries:

MARINE INSURANCE

This 8-hour masterclass provides brokers with the fundamentals needed to understand how the maritime sector operates, what risks exist at sea and in port, and how marine insurance solutions are structured to protect vessels, cargo, ports and operators.

During the session, participants will gain exposure to:

- The global maritime ecosystem and key industry players
- Types of vessels and their operating profiles
- Major marine risk exposures (collision, grounding, fire, weather, pollution, piracy)
- Real-life marine casualty and claims scenarios
- Core marine insurance classes — Hull & Machinery and Protection & Indemnity (P&I)
- Claims handling processes, loss prevention, and underwriting considerations

This masterclass is delivered in a practical, accessible manner — combining technical explanations with real underwriting and broking practice.

WHO SHOULD ATTEND

- Executives / technical and placement staff
- Anyone wishing to expand their broking capabilities into marine & shipping

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Closing Date
8 May 2026, Friday, 12:00PM

MARINE INSURANCE

MITBA

PROGRAMME

8.30AM - 9.00AM **REGISTRATION & MORNING COFFEE**

9.00AM - 9.05AM **WELCOME REMARKS**
Prof. Dato' Shazme Sulaiman, CEO, MITBA

9.05AM - 9.15AM **CHAIRMAN'S ADDRESS**
Sudirman Hamzah, Chairman, MITBA

9.15AM - 10.15AM **MARINE HULL INSURANCE – A GLOBAL UNDERWRITERS PERSPECTIVE**
Paul Fry, Senior Vice President, Global Head of Hull & Head of London Office

A Global Hull Underwriter's view of portfolio management, wordings / clauses, claims trends, emerging risks and current market conditions.

Key Takeaways

- Managing a portfolio across multiple Hull related coverages
- Relevant wordings / clauses in use
- Geopolitical implications to Hull and War insurance
- A review of the claims environment
- Emerging risks and new technology
- Hull insurance market Trends and Developments
- Broker / Underwriter collaboration with focus on the clients needs

10.15AM - 10.45AM **NETWORKING SESSION | MORNING COFFEE BREAK**

10.45AM -11.45AM **AVERAGE ADJUSTING**
Matthew Cao, Managing Director, SE Asia, Marine Specialty

A brief introduction on General Average and York Antwerp rules and those typical claims arising from a maritime casualty, and why average adjusters are involved in the marine hull claims to facilitate with a fair and smooth settlement to the satisfaction of both assured and insurer.

Key Takeaways

- The story of General Average and the York Antwerp Rules
- Claims and practical issues that may arise following a major maritime casualty
- Marine Hull Insurance - from Casualty to Settlement of Claims
- Use of Average Adjusters

11.45AM - 12.45PM **INTRODUCTION TO PROTECTION & INDEMNITY (P&I) INSURANCE**
Jessica Teng, Senior Claims Executive, Shipowners

Protection & Indemnity (P&I) Insurance provides mutual insurance covering shipowners' third-party liabilities, including cargo damage, pollution, crew claims, and collision liabilities.

Key Takeaways

- Protection & Indemnity (P&I) Insurance covers shipowners' third party liabilities such as cargo damage, pollution, crew and collision liabilities et
- P&I insurance is typically provided by mutual associations known as P&I Clubs
- One key feature of P&I insurance is that it operates on a mutual basis, meaning members share risks.
- P&I Clubs also provide claims handling and technical support, often working closely with correspondents, surveyors, and maritime lawyers

12.45PM - 2.00PM **NETWORKING SESSION | LUNCH**

2.00PM - 3.00PM **ENHANCING MARITIME SAFETY THROUGH PROACTIVE LOSS PREVENTION**
Ashish Acharya, Senior Loss Prevention Executive, Shipowners

An overview of P&I-driven loss prevention strategies that enhance safety performance, reduce operational risks, and strengthen safety culture.

Key Takeaways

- Understanding the role of P&I Clubs in supporting HSSEQ compliance and risk mitigation.
- Importance of proactive loss prevention to reduce incidents and claims.
- How condition surveys enhance vessel standards and operational safety.
- Value of effective safety culture and ship-shore collaboration.
- Key resources, tools, and guidance available to support Members' safety and operational performance.

3.00PM - 3.30PM **NETWORKING SESSION | AFTERNOON TEA BREAK**

3.30PM - 4.30PM **OVERVIEW OF THE MALAYSIAN TONNAGE AND LOCAL SHIPPING ECO-SYSTEM**
Mohd Helmi Zaharudin, General Manager, Malaysia Shipowners' Association (MASA)

A brief overview of the growth of Malaysian tonnage and the general makeup of the shipping business in Malaysia

Key takeaways
A surface-level understanding of the intricacies of the Malaysian shipping industry, along with its growth potential.

4.30PM - 4.50PM **Q & A**

4.50PM **CLOSING REMARKS**

SPEAKER'S PROFILE

PAUL FRY

Mr Paul joined Skuld in 2016, and as of September 2023, Paul's role is Senior Vice President, Global Head of Hull & Head of London Office, managing the global portfolio of Skuld's Hull business, including the experienced Hull team across all the Skuld global offices.

He is also the Head of the Skuld London office. Paul's industry career is extensive, starting in 1994, working for leading marine insurance companies and syndicates in Lloyd's.

Key industry experiences include:

- Commercial Union from October 1994 to 2000
- Marlborough Underwriting Agency (BRM 1861) from 2000 to 2004
- Aspen Insurance (ASP 4711) from October 2004 to 2016
- Skuld since October 2016

Paul is Vice Chairman of IUMI's Ocean Hull Committee and a member of the IUA's Marine Technical Committee. Paul has held positions on both the Joint Hull and Joint War Committee's in his career and was the IUA Chairman of the Joint Hull Committee between 2019 and 2024.

MATTHEW CAO

Mr Matthew is a highly specialized marine insurance professional and Managing Director at Sedgwick Global Specialty, having started the new role for Southeast Asia from mid-2025. His career highlights include:

- Professional Qualification: He achieved the prestigious status of Fellow of the Association of Average Adjusters in April 2015, which is considered the "gold standard" in the industry.
- Industry Experience: With roughly 19 years in the field, his expertise spans marine hull average adjusting, general average, salvage, and collision liabilities, loss of hire, etc.
- Regional Expertise: He has extensive experience in the Greater China and Southeast Asia markets, having served as Assistant General Manager at a leading average adjusting firm in Hong Kong (2006–2017) and later as Managing Director in Singapore.
- Claims Management: Between January 2021 and September 2023, he served as a Senior Claims Executive at a leading marine and P&I insurer.

JESSICA TENG

Jessica is a qualified Malaysian lawyer and an English Solicitor. Jessica joined The Shipowners' Club in 2021 from a prominent Singapore law firm where she practised as a registered foreign lawyer and was also a partner of a Malaysian boutique shipping law firm.

Having spent 14 years in private practice, Jessica has extensive experience dealing with various shipping disputes for shipowners and marine underwriters, including but not limited to vessels detention in Malaysian waters, pollution incidents, piracy and a multitude of cargo related matters.

Jessica currently deals with a full range of P&I and LCC matters, with a particular focus on the Club's Malaysian membership.

ASHISH ACHARYA

Ashish Acharya is a Senior Loss Prevention Executive at The Shipowners' Club, bringing over 14 years of seagoing experience on oil tankers, having sailed up to the rank of Chief Officer. Since joining the Singapore branch in 2020, he has been responsible for managing the Club's Condition Survey Programme and supporting Members through tailored risk-mitigation initiatives.

Ashish contributes extensively to loss prevention publications, case studies, and safety resources aligned with industry trends.

His operational experience, combined with his role in proactive risk management, positions him to deliver practical insights on improving safety standards, strengthening HSSEQ practices, and reducing claims through effective collaboration.

SPEAKER'S PROFILE

MITBA

MOHD HELMI ZAHARUDIN

With over 12 years of industry experience, I have been deeply involved in maritime policy and regulation. I hope to leverage my experiences and skills to contribute to a more dynamic, growing maritime industry in Malaysia.

Experience:

1. Handling the Domestic Shipping License (DSL) for foreign ships in MASA
2. Part of the nucleus team for the establishment of Perlindungan dan Indemnity (Malaysia) Sdn Bhd (PNIM)
3. Developed the first draft of the Malaysia Shipping Master Plan (MSMP), which was later adopted by the Ministry of Transport in 2017.
4. Coordinated the International Maritime Organization (IMO) Main Committee Meetings, particularly the Marine Environment Protection Committee (MEPC)
5. Managed events such as the Malaysia Maritime Week and the International Association of Marine Aids to Navigation and Lighthouse Authorities (IALA) Diplomatic Conference
6. Initiated and handled several projects in MOT: Green Voyage 2050 and Marine Environment Protection for South-East Asian Seas (MEPSEAS)

Areas of expertise:

1. International Conventions
2. Policy and Regulatory drafting

COMPANY'S PROFILE

SKULD

Skuld is a world leading marine insurance provider with a strong financial position and an 'A' rating with Standard & Poor's. As a service provider, we are second to none. With around 350 employees from more than 30 nationalities, we deliver a global service in 10 countries worldwide and are present where and when you need us.

Our expertise benefits society by ensuring a precautionary and caring approach to foreseeable risks to health, safety and the environment in the marine world. We are committed to providing members and clients with a comprehensive casualty response service and extensive loss prevention programmes to better safeguard casualties and prevent injury.

sedgwick

About Sedgwick

- Global leader specialized in offering technology-enabled risk, claims, and business solutions.
- Operations in over 80 countries and more than 33,000 professionals worldwide.
- Combines deep industry expertise with innovative tools to deliver smarter, faster, and more client-focused services.

About Sedgwick Global Specialty

- Strengthened global capabilities for complex loss adjusting in aviation, natural resources, property and casualties, and marine average adjusting.

SHIPOWNERS

The Shipowners' Club is a mutual association, run for the benefit of its Members. We provide comprehensive insurance solutions and a dynamic claims service which helps to keep our Members operating, wherever they are in the world.

We are one of the 12 P&I Clubs which make up the International Group, collectively insuring around 90% of the world's ocean-going tonnage. As the market leader, we insure some 34,000 small and specialist vessels across the globe.

MASA

Malaysia Shipowners' Association (MASA) is the country's only national industry organization representing Malaysian shipowners. Founded in 1976, MASA plays a key role in supporting and advancing the country's maritime and shipping industry.

Its main goal is to protect, promote, and support the interests of Malaysian shipowners while working closely with government agencies to strengthen the national shipping sector. MASA strives to develop a competitive and efficient national fleet for both domestic and international trade.
The association actively interacts with stakeholders through committees, forums, training programs, and regulatory support. Today, MASA continues to promote the growth of Malaysia's maritime industry as a strategic partner to the government and a leading voice for the shipping community.